

At NCS, customer service is the cornerstone of our business. Our clients rely on us for our superior knowledge and support. **We are always looking for ways to educate our customers—to help them make the best financial decisions possible.** We have educated more than 60,000 credit professionals in the U.S. and Canada through our ongoing seminars, webinars, industry trade associations and various credit groups. The webinars listed below are FREE, one-hour sessions on a variety of topics regarding Mechanic's Liens and UCCs. **To register for one of our webinars, visit our website at www.ncscredit.com**

For More Great Educational Content Follow Us:    

Construction Services Group Webinars

LienTracker® NTO

January 10 at 1 p.m. EST / July 24 at 1 p.m. EDT

Need help tracking deadlines for notices, mechanic's liens, bond claims and foreclosures? This construction management software allows you to work more efficiently in tracking deadlines and provides up-to-date templates for notices, green cards and waivers, with the capability of batch processing.

Protect and Collect: The Basics of the Lien and Bond Claim Process • March 20 at 1 p.m. EDT / October 2 at 1 p.m. EDT

Worried about extending credit for construction projects? Unsure how to minimize your risk? By understanding the basics of mechanic's lien and bond claim laws, you can learn how to secure your right to get paid when extending credit on construction projects.

Protect and Collect: An Advanced Look at the Lien and Bond Claim Process • April 3 at 1 p.m. EDT / October 16 at 1 p.m. EDT

This in-depth look at the lien and bond claim process is an opportunity to build on the information covered in our "Basics of the Lien and Bond Claim Process" webinar or for those with a working knowledge of the lien and bond claim process.

Implementing a Lien/Bond Claim Program: Overcoming Obstacles

April 17 at 1 p.m. EDT / October 30 at 1 p.m. EDT

Are you incorporating the notice and lien process into your business practices? Are you afraid of your customer's reaction? Protecting your lien rights is a critical component of construction credit.

Building Payment Security with Preliminary Notices

Concerned about extending credit for construction projects? Unsure how to minimize your risk? The lien and bond claim process frequently begins with a statutory preliminary notice. The requirements and timeframes for serving a notice vary from state to state. If this process is not precisely followed, your rights may not be fully protected.

Bond Claims and Public Construction

June 27 at 1 p.m. EDT

Worried how to protect your legal and financial interests in public construction? Not sure if you are covered under state bonding laws? Bond claims offer lawful protection for material and labor suppliers to projects owned by federal, state and local governments.

Lien Foreclosure

November 27 at 1 p.m. EST

Do you know how to increase your leverage and get paid? Unsure how to use lien foreclosure as a collection tool? As a labor or materials supplier to a construction project, you filed a lien to secure your right to get paid as provided by the laws of the U.S. and Canada. But you haven't been paid. *Now what?* The next step is to initiate foreclosure proceedings. Do you want to take possession of the property? No, what you really want is to get paid.

UCC Services Group Webinars

Protect and Collect: The Basics of the UCC Process

February 7 at 1 p.m. EST / August 7 at 1 p.m. EDT

Worried about customers filing bankruptcy? Concerned about extending credit to marginal accounts? UCC filings secure collateral in agreement with your customer's promise to pay.

Protect and Collect: An Advanced Look at the UCC Process

February 21 at 1 p.m. EST / August 21 at 1 p.m. EDT

This in-depth look at the UCC process is an opportunity to build on the information covered in our "Basics of the UCC Process" webinar or for those with a working knowledge of the UCC process.

Implementing a UCC Program: Overcoming Obstacles

March 6 at 1 p.m. EST / September 5 at 1 p.m. EDT

Are you incorporating UCC filings into your business practices? Afraid of your customer's reaction? One of the most important steps you can take to minimize risk and increase potential for recovery is to execute a security agreement and to perfect that agreement through the filing of a UCC-1. Establishing certain credit policies can even help increase sales.

Equipment UCC Filings

May 1 at 1 p.m. EDT

What do you do if your customer files bankruptcy? The ability to take a secured interest in equipment can greatly help you with your credit decisions.

UCCs Offer Security for Many Business Transactions

June 14 at 1 p.m. EDT

The UCC process is a cost-effective solution for securing your inventory, equipment and receivables, especially important in today's fragile economy. With a UCC filing you can become a secured creditor, which puts you in the best possible position to get paid. However, are you aware of all the circumstances where a UCC can offer security?

UCC Remedies Upon Debtor's Default

July 10 at 1 p.m. EDT / December 11 at 1:00 p.m. EST

You did everything right to be in the best possible position to get paid. You investigated your customer's creditworthiness, you obtained a signed security agreement and you filed a UCC Financing Statement, but your customer defaults. What do you do now?

UCC Leasing and Conditional Sales

November 14 at 1 p.m. EST

Are you aware of how a UCC can secure your collateral when using a conditional sale, lease or third party financing agreement? You may have more rights than you think. Such agreements can allow you to take priority interest in equipment and secure other assets.